

# Enterprise Finance Guarantee Quarterly Statistics for Q3 FY 2019-20

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Enterprise Finance Guarantee is a programme run by the British Business Bank, the UK Government's economic development bank. The British Business Bank was set up with the aim of helping to create more effective and efficient finance markets for smaller businesses in the UK.

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**Ouarterly breakdown of EFG lending** 

Quarter	Number of Loans Offered	Value of Loans Offered (£m)	Average Size of Loan Offered (£k)	Number of Loans Drawn	Value of Loans Drawn (£m)	Average Size of Loan Drawn (£k)
2009 Jan - Mar	1,221	104.1	85.3	590	48.9	83.0
2009 Apr - Jun	2,376	254.9	107.3	2,030	201.6	99.3
2009 Jul - Sep	2,030	217.9	107.3	1,921	203.3	105.9
2009 Oct - Dec	1,788	182.4	102.0	1,627	172.5	106.0
2010 Jan - Mar	1,824	187.6	102.8	1,605	159.5	99.4
2010 Apr - Jun	1,530	154.1	100.7	1,450	144.6	99.7
2010 Jul - Sep	1,426	143.7	100.8	1,326	134.5	101.4
2010 Oct - Dec	1,051	102.8	97.8	943	90.7	96.2
2011 Jan - Mar	1,036	93.1	89.9	966	91.5	94.7
2011 Apr - Jun	934	95.4	102.2	830	78.5	94.6
2011 Jul - Sep	897	95.8	106.8	817	77.8	95.2
2011 Oct - Dec	735	77.8	105.8	697	77.8	111.6
2012 Jan - Mar	793	84.5	106.6	654	66.7	102.1
2012 Apr - Jun	751	85.3	113.6	642	71.2	111.0
2012 Jul - Sep	859	95.9	111.6	732	82.2	112.2
2012 Oct - Dec	770	71.9	93.4	687	67.9	98.8
2013 Jan - Mar	916	96.5	105.4	738	72.8	98.6
2013 Apr - Jun	951	100.7	105.9	807	84.2	104.4
2013 Jul - Sep	974	110.9	113.8	830	89.1	107.4
2013 Oct - Dec	900	99.9	111.0	787	91.2	115.9
2014 Jan - Mar	896	97.0	108.2	797	85.5	107.3
2014 Apr - Jun	839	97.7	116.5	693	73.7	106.3
2014 Jul - Sep	707	87.5	123.8	643	79.1	123.1
2014 Oct - Dec	587	67.0	114.2	539	59.4	110.2
2015 Jan - Mar	585	68.3	116.7	486	60.9	125.4
2015 Apr - Jun	532	70.0	131.6	437	59.1	135.3
2015 Jul - Sep	556	68.2	122.7	467	50.5	108.1
2015 Oct - Dec	486	56.7	116.6	447	56.0	125.2
2016 Jan - Mar	480	59.7	124.3	399	51.0	127.8
2016 Apr - Jun	519	65.0	125.2	444	51.7	116.5
2016 Jul - Sep	537	63.3	117.9	460	55.2	119.9
2016 Oct - Dec	485	55.6	114.7	427	49.0	114.9
2017 Jan - Mar	576	66.1	114.8	454	47.4	104.4
2017 Apr - Jun	546	61.2	112.1	492	58.5	119.0
2017 Jul - Sep	519	70.7	136.2	468	58.4	124.9
2017 Oct - Dec	449	56.8	126.6	390	51.9	133.1
2018 Jan - Mar	476	57.3	120.4	416	46.5	111.8
2018 Apr - Jun	476	61.1	128.4	384	51.9	135.1
2018 Jul - Sep	451	58.1	128.8	427	52.2	122.3
2018 Oct - Dec	448	54.44	121.5	404	48.66	120.4
2019 Jan - Mar	496	51.97	104.8	429	45.66	106.4
2019 Apr - Jun	511	58.04	113.6		48.11	107.9
2019 Jul - Sep	579	59.09	102.0	535	56.33	105.3
2019 Oct - Dec	530	60.26	113.7	482	52.66	109.2
Grand Total	37,028	4,026.61	108.7	32,245	3,456.15	107.2

# **EFG** lending by region

Region	Number of Loans Offered	Value of Loans Offered (£m)	Ratio of Number of Loans per 10,000 businesses in Region	Number of Loans Drawn	Value of Loans Drawn (£m)	Ratio of Number of Loans per 10,000 businesses in Region
East Midlands	2,755	302.0	89.6	2,441	267.9	79.4
East of England	3,107	343.3	61.9	2,670	293.6	53.2
London	4,989	620.6	59.6	4,219	512.2	50.4
North East	1,269	115.8	90.8	1,106	100.1	79.1
North West	4,878	509.7	101.2	4,316	445.2	89.5
Northern Ireland	364	53.5	29.4	312	45.6	25.2
Scotland	2,464	318.1	76.0	2,153	282.2	66.4
South East	4,840	541.9	65.1	4,169	461.7	56.1
South West	3,489	348.4	75.1	3,077	301.3	66.2
Wales	1,361	149.6	68.0	1,181	128.7	59.0
West Midlands	3,596	368.5	99.0	3,123	311.7	85.9
Yorkshire and The Humber	3,916	355.2	113.3	3,478	305.9	100.6
Grand Total	37,028	4,026.6	76.6	32,245	3,456.2	66.7

EFG lending by sector

Sector	Number of Loans Offered	% Of Number of Loans Offered	Value of Loans Offered (£m)	% Of Value of Loans Offered	Number of Loans Drawn	% Of Number of Loans Drawn	Value of Loans Drawn (£m)	% Of Value of Loans Drawn
WH'SALE & RETAIL TRADE; REPAIR OF MOTOR VEHICLES & MOTORCYCLES	10,335	27.9%	984.3	24.4%	8,855	27.5%	843.0	24.4%
MANUFACTUR'G	4,577	12.4%	571.8	14.2%	4,123	12.8%	504.8	14.6%
ACCOMMOD'N & FOOD SERVICE ACTIVITIES	5,687	15.4%	607.6	15.1%	4,730	14.7%	504.2	14.6%
PROFESSIONAL, SCIENTIFIC & TECHNICAL ACTIVITIES	2,993	8.1%	334.5	8.3%	2,664	8.3%	295.6	8.6%
CONSTRUCTION	2,185	5.9%	215.2	5.3%	2,027	6.3%	197.8	5.7%
HUMAN HEALTH & SOCIAL WORK ACTIVITIES	2,085	5.6%	308.0	7.7%	1,694	5.3%	233.0	6.7%
INFORMATION & COMMUNICATION	1,678	4.5%	225.6	5.6%	1,527	4.7%	200.3	5.8%
ADMINISTRATIVE & SUPPORT SERVICE ACTIVITIES	2,325	6.3%	235.5	5.8%	2,132	6.6%	214.2	6.2%
TRANSPORTATION & STORAGE	1,000	2.7%	98.7	2.5%	888	2.8%	85.6	2.5%
ARTS, ENTERTAINMENT & RECREATION	1,145	3.1%	151.9	3.8%	939	2.9%	123.3	3.6%
OTHER SERVICE ACTIVITIES	1,028	2.8%	66.2	1.6%	894	2.8%	55.6	1.6%
REAL ESTATE ACTIVITIES	653	1.8%	65.6	1.6%	578	1.8%	56.3	1.6%
EDUCATION	583	1.6%	48.2	1.2%	535	1.7%	43.7	1.3%
WATER SUPPLY; SEWERAGE, WASTE MANAGE'T & REMEDIATION ACTIVITIES	263	0.7%	40.1	1.0%	224	0.7%	33.9	1.0%
FINANCIAL & INSURANCE ACTIVITIES	235	0.6%	42.9	1.1%	204	0.6%	37.9	1.1%
AGRICULTURE, FORESTRY & FISHING	197	0.5%	16.3	0.4%	182	0.6%	14.5	0.4%
MINING & QUARRYING	26	0.1%	8.0	0.2%	21	0.1%	6.6	0.2%
ELECTRICITY, GAS, STEAM & AIR CONDITION'G SUPPLY	33	0.1%	6.3	0.2%	28	0.1%	5.9	0.2%
PUBLIC ADMINISTRATION & DEFENCE; COMPULSORY SOCIAL SECURITY	0	0.0%	0.0	0.0%	0	0.0%	0.0	0.0%
Grand Total	37,028	100.0%	4,026.6	100.0%	32.245	100.0%	3,456.2	100.0%

### **EFG** lending by loan size and age of business

Value Band of Loans	Number of Loans Offered	% Of Number of Loans Offered	Value of Loans Offered (£m)	% Of Value of Loans Offered	Number of Loans Drawn	% Of Number of Loans Drawn	Value of Loans Drawn (£m)	% Of Value of Loans Drawn
Less than 25K	5,098	13.8%	86.8	2.2%	4,647	14.4%	79.5	2.3%
25,001 to 50K	9,745	26.3%	374.6	9.3%	8,627	26.8%	332.2	9.6%
50,001 to 100K	10,526	28.4%	785.5	19.5%	9,095	28.2%	678.1	19.6%
100,001 to 250K	8,469	22.9%	1,333.7	33.1%	7,184	22.3%	1,135.1	32.8%
250,001 to 500K	2,350	6.3%	823.4	20.4%	1,962	6.1%	689.1	19.9%
500,001 to 1000K	793	2.1%	568.0	14.1%	689	2.1%	494.4	14.3%
1001k to 1200k	47	0.13%	54.5	1.4%	41	0.13%	47.7	1.4%
Grand Total	37,028	100%	4,026.6	100%	32,245	100%	3,456.2	100%

Age Of Business	Number of Loans Offered	% Of Number of Loans Offered	Value of Loans Offered (£m)	% Of Value of Loans Offered	Number of Loans Drawn	% Of Number of Loans Drawn	Value of Loans Drawn (£m)	% Of Value of Loans Drawn
0 to 3 months	6,815	18.4%	633.0	15.7%	5,757	17.9%	522.9	15.1%
3 months to 1 year	2,215	6.0%	186.0	4.6%	1,971	6.1%	159.6	4.6%
1 to 2 years	2,273	6.1%	178.5	4.4%	2,048	6.4%	155.8	4.5%
2 to 3 years	2,417	6.5%	214.9	5.3%	2,142	6.6%	183.0	5.3%
3 to 4 years	2,403	6.5%	205.8	5.1%	2,156	6.7%	181.6	5.3%
4 to 5 years	2,287	6.2%	225.0	5.6%	2,022	6.3%	196.4	5.7%
5 to 9 years	8,163	22.0%	907.2	22.5%	7,222	22.4%	797.8	23.1%
10 years or more	10,455	28.2%	1,476.2	36.7%	8,927	27.7%	1,259.1	36.4%
Grand Total	37,028	100.0%	4,026.6	100.0%	32,245	100.0%	3,456.2	100.0%

### **EFG** lending by main banking groups

Lender Name	Number of Loans Offered					
	2018 Oct - Dec	2019 Jan - Mar	2019 Apr - Jun	2019 Jul - Sep	2019 Oct - Dec	Grand Total
Bank of Scotland	1	9	8	6	3	451
Barclays Bank Plc	42	38	34	45	38	4,800
Clydesdale Bank PLC	11	8	15	7	11	996
HSBC UK Bank Plc	84	82	95	78	83	5,461
Lloyds Bank	23	45	40	30	29	6,835
Royal Bank of Scotland Group	65	78	77	92	85	12,565
Santander UK	4	3	3	5	3	346
Other Lenders	218	233	239	316	278	5,574
Grand Total	448	496	511	579	530	37,028

Lender Name	Number of Loans Drawn					
	2018 Oct - Dec	2019 Jan - Mar	2019 Apr - Jun	2019 Jul - Sep	2019 Oct - Dec	Grand Total
Bank of Scotland	2	5	6	8	6	373
Barclays Bank Plc	33	44	32	31	42	4,110
Clydesdale Bank PLC	11	9	10	8	11	836
HSBC UK Bank Plc	68	71	77	80	71	4,705
Lloyds Bank	27	37	35	36	24	5,939
Royal Bank of Scotland Group	52	46	63	62	54	10,881
Santander UK	4	1	4	3	3	310
Other Lenders	207	216	219	307	271	5,091
Grand Total	404	429	446	535	482	32,245

Lender Name	Value of Loans Offered (£m)			Value of Loans Offered (£m)	Value of Loans Offered (£m)	Value of Loans Offered (£m)
	2018 Oct - Dec	2019 Jan - Mar	2019 Apr - Jun	2019 Jul - Sep	2019 Oct - Dec	Grand Total
Bank of Scotland	0.2	1.7	1.1	0.8	0.4	75.4
Barclays Bank Plc	10.6	9.2	8.2	11.8	11.2	618.5
Clydesdale Bank PLC	2.0	0.6	1.7	0.7	2.7	232.9
HSBC UK Bank Plc	11.8	10.9	13.7	10.3	13.0	774.6
Lloyds Bank	3.3	5.5	4.9	3.1	3.5	579.3
Royal Bank of Scotland Group	9.5	10.9	10.6	12.4	11.6	1,301.4
Santander UK	0.2	0.2	0.5	1.3	1.3	66.1
Other Lenders	16.8	13.0	17.5	18.6	16.5	378.4
Grand Total	54.4	52.0	58.0	59.1	60.3	4,026.6

Lender Name	Value of Loans Drawn (£m)					
	2018 Oct - Dec	2019 Jan - Mar	2019 Apr - Jun	2019 Jul - Sep	2019 Oct - Dec	Grand Total
Bank of Scotland	1.0	0.6	1.3	1.1	0.8	61.8
Barclays Bank Plc	11.1	8.6	7.6	9.4	11.7	523.5
Clydesdale Bank PLC	2.0	0.8	0.9	1.1	2.5	194.6
HSBC UK Bank Plc	9.3	10.4	10.1	11.5	10.3	661.8
Lloyds Bank	4.1	4.2	4.9	4.0	2.6	486.3
Royal Bank of Scotland Group	6.0	7.0	7.8	9.0	7.8	1,134.9
Santander UK	0.2	0.0	0.5	1.2	0.3	59.1
Other Lenders	14.9	14.0	15.2	19.1	16.6	334.1
Grand Total	48.7	45.7	48.1	56.3	52.7	3.456.2

EFG loan offers by individual lender (volume of loans and value of loans)

#### Offered Data - By FY - Updated Quarterly

							Offered Data - By FY - Updated Quarterly									
	FY 20		FY 2009/10	FY 2010/11	FY 2011/12	FY 2012/13	FY 2013/14	FY2	214/15 FY	2015/16 FY	2016/17 FY	2017/18 FY		2019/20	Grand Total	
Londer	Number		Number Value	Number Value	Number Value	Number Value	Number Value	Number	Value Number	Value Number	Value Number	Value Number	Value Number		Number Value	
ASIN AMRO Asset Sased Finance N.V.	2	£385,000	23 (4.090.00	15 £1.460.000	25 (2.300,000	22 £2.528.504	27 (3.365.00	21	£4.958.333	28 £6,302,500 6	3 £17.196.609	ER £22.885.056 7.	£20.942.578	64.258.859	401 £90.672.440	
Aindrie Savines Bank			1 615.00	0 60	0 60	0 50	0 6	10 0	60	0 60	0 60	0 60		0 60	1 (15.000	
Aldermore		60	0 1	20 0 00	0 60	0 00	0 6	10 0	60	0 50	0 20	0 20 .	£1.050.694	62,060,397	1 £15,000 14 £111,091 1 £700,000	
Allied Irish Bank (GB)				1 5700.000	0 60	0 40	0 6	10 0	40	0 50	0.20	0 00		0 40	1 £700,000	
ART SHARE Limited				0 00	0 60	0 40	0 6	10 0	40	0 50	0.20	7 £245,000 1	£746.000 1	6 (733,500	41 £1.724.500 8 £2.100.000 1 £25.000	
Sank of Saroda	۰	10	5 61,665,00	0 1 £225.000		0 40	0 0	10 0		0 00	0 00	0 00		0 10	£ £2.100.000	
Bank of Cygrus UK	۰	10		0 1 (25.000		0 00	0 0	10 0		0 00	0 00	0 03 0		0 10	1 (25.000	
Bank of Ireland			2 6435.00	0 3 £230,000	0 60	2 £159,000	5 £503.40	X	£615.462	7 £624,000	5 £540,000	1 £310,000	£250,000	0 00	36 £3.664.862 451 £75.375.303	
Bank of Scotland			71 £15.606.70		45 £7.418.679		50 £6.621.79		£7.504.813	33 64.293.757 2	E E5.418.487	E3.798.685 2	£4.883.875	(2.266.810	451 675.375.303	
Barclays Bank Pic	455	£29,607,369	1.451 £143.966.77	6 493 648.922.275	385 £40.288.183	392 £45.013.404	415 662,791.58		£19.667.218 21	60 £50.683.842 21	4 £41.683.420 21 2 £1.960.000	60 644,099,295 17	£40.556.010 11	Z G11.178.170	4.800 £618.457.507	
BCRS Business Loans Ltd		60		0 60	1 £50,000 12 £205,000	11 £415.000 1 £25.000	11 £309.60		£105.000	31 £1.105.000 5	2 £1.960.000	11 £3.353.500 7	£3.055.386	E £1,932,800	356 £14.488.286 57 £994.450	
Sohon Business Ventures		£0 £7.800	14 £267.91				2 550.00		60	21 6641 163 15	0 60	0 60		0 00	57 (994.450	
Business Enterprise Fund	- 1	(7,800	33 61.023.75	2 46 (1.292.98)	6 668.120		1 1100.00	20 13	£510.500	21 6641.163 15	6 (3.210.809	6 62 679.618 9	£3.543.259 10	27 £4.947.934	569 £18.025.994 11 £508.750	
Calverton Finance Capitalise Business Support Ltd		10	1 610.00	0 10 £160,800	0 £07.600	8 6191,600			10	0 10	1 (55.715	7 5102,000	£143.750	7 £365,000	11 1508,730	
Chydrodale Bank PLC		£5,947,550	299 £84.133.00			42 (8.584.818	30 £7.236.00		(12.581.885	35 £9.052.500 4	7 (6880.614	0 (6.811.600 3	£4.487.358 3	13 (5.142.193	35 £607.815 996 £232.928.383	
Compass Business Finance		15.947.550	299 189141.05	G 206 L49/J95.523	150 147.304.076	42 18594311	20 17,78.00	2 20	11/301/305	D 19/0/200 4	7 16 880 614	0 20	£306.571 4	11 62 078 507	996 1747978381	
Co-corrative Bank		10	3 61,090,00	0 0	1 £150,000	7 61.895.000		70 0	40°	0 50		0 60	48007/1	0 17.078.507	46 £2.385.078 11 £3.135.000	
County Asset Finance Limited		10	2 110000	2 2	1150000	1 £100.000	2 5200.00	9	£174.641	7 5599.500 2	0 £1.729.475	£1.348.925 2	£1.662.250	0 (681.750	12 (6.591.540	
Coventry & Warwickshire Reinvestment Trust Ltd		10		2 0	0 60	0 100000	4 (115.00		£497.000	9 535,000 2	4 (593,600	0 £1,030,619 1	£644.752	9 £304,600	102 (3.570.570	
Complete Start		000,000	2 £1,200,00	0 4 6000.000	1 £130,000	3 5168,000			£1.970.000	2 £1,300,000	1 648.300	2 £1.135.000	60	2 (522,000	37 CL34F 800	
DS Business Finance		£15.400	61 (943.3)		34 (35) 643	22 (136.228	30 6532.00	20 21	£561.690	19 £307.808 1	7 (316.508	5 (355,500 )	£362.217 1	2 6289.900	25 (7.345.800) 278 (4.835.095 66 (653.560)	
ELEBOTIM	0	60	13 £136.00	10 20 6303.610	24 £253,843 3 £28,500	22 £325.228 6 £53.000	6 £43.00	00 6	£58.450	1 65,000	1 £25,000	0 60	60	0 00	66 (653 560	
Enterprise Answers	0	£0	10 £205.00		9 £258.500	13 £379,800	15 (314.50	20 10	£141.271	4 £138,100 1	2 £383.000	9 £309.000 5	£691.001	1 £170,000	115 (3 614 102	
Enterprise Loans East Midlands		60	0 1		0 00		42 £1,275.00	25	£731.500	7 £248,006	9 £538,000	16 £966.250 3	£593,000	0 00	147 64,636,756	
Entrust		03		22 0 0	0 60	0 0	11 (221.00	0 0	60	0 50	0 00	02 0	gg gg	0 00	115 £3 614 102 147 £4 615 756 11 £221 000 9 £125 000 727 £30 929 950	
Fair Finance		03		22 0 0	0 60	0 0	0	10 0	60	0 50	0 00	0 00	£125.000	0 00	9 £125,000	
Finance for Enterprise		03	15 6454.00	12 £325.200	25 £682.500	47 £1.075.000	64 £1.648.50	102	£3.518.500	E7 £3.556.500 9	g £5.081.000	14 £3.685.550 9	\$4.265,000	0 66 638 200	727 £30,929,950	
First Trust Bank	0		7 £1.190.00	1 (1,000,000	4 (269.000	E E608.000	12 £1.065.00	20 7	£725.000	11 £759.500	1 (51.500	02 0		0 0	51 £5.668.000	
Foundation East Ltd		£4.000	1 (27.00	0 0	7 (129.000	13 £397,500	1 £24.00	00	60	0 50	0 00	0 60		0 00	25 £581,500 263 £12,334,260	
GC Business Finance (Previously BFS)	5	£169,000	30 £927.00	23 £890,000	17 £538.570	33 (931.340	30 £996.50	20 18	£851,000	30 (1.594.850 4	0 £2.658.000	11 £2.308.000	£180,000	1 (290,000	263 £12.334.260	
Genesis Asset Finance Ltd			0 1	0 60	0 60	0 50	0 6	10 0	60	0 60	0 60	0 60	60 1	D C348.674	10 £148.674 10 £1.790.483	
Haydock Finance		60	0 1	20 0 00	0 60	0 00	0 6	10 0	60	0 50	0 20	0 20 0	(25.149	9 (1.765.134	10 £1.790.483	
Hitachi Capital (UK) pic		60	0 1	20 0 00	0 60	0 00	0 6	10 0	60	0 50	0 20	9 (985.304 9	£8.800.283	(7,679.238		
HSBC UK Bank Plc	78	£10.361.640	674 (93,944.9)	13 471 663,701,558	532 £70.987.580	664 681,933,472	461 (65.705.5)	11 587	EBS 278 624 51	66 690,110,228 43	5 (70.90) 565 31	16 660.764.848 35	£50.970.199 25	£36,964,728	5.461 \$774.624.936	
Hull Susiness Development Fund				0 00	4 £219.639			17 10	ES20.329	15 6657,973	E £511.196	2 £137.500		0 40	63 62.728.229	
Lloyds Bank	310	£17.880.261					613 661.366.85	2 203	£35,360,625 2:	21 £24.246.859 18	E £22.108.679 1	11 (21.560.015 16	£20.630.879 S	(11.566.492	6.840 £579.933.970	
MEIF - ESEM SEL LP	۰	10		0 60	0 60	0 00	0 0	10 0		0 00	0 00	0 00 0	£433,750 J	17 62 212 500	37 (2.646.250	
MEIF - WM SBL LP			0 1	0 00	0 60	0 40	0 0	10 0	60	0 00	03 0	0 60 0	£676.500 I	S £1.177.500	54 £1.854.000	
Metro Bank		60		0 60		1 520,000			£13.218.250	29 64.299,972 2	1 £4.797.000	2 £3.053.000	£1.867.246	0 00	203 £38.841.240 52 £4.764.691	
MSF		60		0 60	2 £205.000	4 £510,000	8 6833.00	20 7	£590.000	4 £310,000	5 £475,000	650.562	000,0003	2 (391.130	52 64.764.691	
NEL Fund Managers Ltd	-	£117.876		9 6		9 60	9 9		£270,000	40	1 (1.426.000 1:	0 £9.936.311 7	£6.697.067	0 £0 14 £4.688.864	1 £117.876 366 £25.018.242	
Newable Business Loans Ltd				9 6				101 4	1270,000	60 6	1 14400 000 11	0 1999-01 7		6 £1.069.000	366 £25.018.242 35 £1.940.000	
NPIF - NW ME LP NPIF - YHTV ME LP		60		9 6				101 0	10	0 0	20	0 £0 2 8 £250,000 3	£871.000 1 £885.000 4	E £1.069.000	35 £1,940,000 81 £2,631,000	
Robert Owen Community Bank Fund		10	1 8	2 2	0 00	0 10		70 0	40°	0 50			(31.550	£ £248.230	11 (201700)	
Royal Bank of Scotland Group	111	£38 719 347	2 974 5335 101 70	1 1951 (1875)1166	1 363 (130 789 197	1 176 (135 461 202	1 633 6157 830 63	10 000	£90.783.720 S	21 554 557 141 49	6 (51.940.073 31	7 645 031 867 78	£38,086,117 25	4 CM 555 414	11 £281.780 12.565 £1.301.433.156	
Santander UK		E48.719.442	6 (8515)		25 £5.619.908				E11.634.312	21 (3.749.325 )	E £2.159.138	6 (818.750	£913.493	11 62.380.975	346 066 001 209	
Skipton Business Finance Ltd		50	4 (245.00					9	£2.466.500	66 (2.829.500 7	2 £4.386.153	E4.031.307 B	£4.762.317	(3.557.998	346 £66 081 209 585 £29.701.775	
rad		50	0 1747	2 550,000	0 11.714.00	1 £100,000		9	60	0 50	0 50	0 60	60	0 50	7 5770,000	
State Securities pilc		- 10	3 6160.00				9 122,00		60	0 50	0 50	0 00 0	60	0 10	7 £370,000 2 £150,000 70 £2,796,896	
SWIG Finance Ltd		- 10	2 6150,00	0 1 (10,000	0 £18,500	0 10		10	£207,500	4 6200,000	2 £50,000	B £363,000 1	£576,325 3	11 £1,338,571	70 (7) 70/ 80/	
Triodos Bank NV	1	£700,000	1 (150,00		0 50	2 £125,500		0 0	60	0 50	0 00	02 0	60	0 60	6 (1 175 500)	
TSB Bank PLC	1	(125.884	51 62258.43	H 34 (1.344.16)	16 £922.535	8 E451,500		15	£40,000	1 (20,000	0 00	0 60	m	0 60	120 55 516 623	
LIK Steel Enterprise Ltd	- 1	£25,000	29 £1,785,36		17 (1.199.950		17 £1,095,00		E513,000	12 £695,000 1	000.003	1 £150,000	£100.000	1 685,000	151 69 127 115	
Ulster Bank Limited		123,000	7 1930,00		2 £215,000				60	0 50	0 00	0 60	m	0 60	6 £1,175,500 120 £5,516,673 153 £9,127,315 15 £2,127,000 10 £225,168	
Ultimate Invoice Finance Limited		10	0 1	0 0	0 60	0 60	7 (209.00	20 3	£16.168	0 50	03 0	03 0		0 00	10 6225.168	
Unity Trust Bank plc		60	1 5500,00	0 0	0 60	0 0	0 0	10 2	000,0003	2 £1.200.000	0 00	0 00	60	0 00	5 (2.300,000	
Wales JEREMIE Fund		60	0 1	0 0	0 60	0 0	1 £500,00	0 0	03	0 50	0 00	02 02	60	0 00	1 5500,000	
Whiteaway Laidlaw Bank Ltd		60	1 680.00	0 0	0 60	0 0	0 6	10 0	03	0 50	0 00	02 02	60	0 00	5 (2,300,000 1 (500,000 1 (80,000	
							•				•	-				
Grand Total	1 221	6104,146,121	8.018 £842.810.83	4 5,043 £493,734,553	1,359 (353,549,607	3,296 £349,674,728	3,721 £408,481,04	10 2716	£320,576,282 2,01	54 £254,589,024 2,11	7 £250,014,841 1,90	1.87	6225.617.774 1.62	6177.390.058	37.028 £4.026.611.083	

## EFG drawn loans by individual lender (volume of loans and value of loans)

#### Drawn Data - By FY - Updated Quarterly

									Drawn Dat	Drawn Data - By FY - Updated Quarterly																
	FY 20	01/09	FY	2009/10	FY 201	10/11	FY2	011/12	FY 201	12/13	FY2	013/14	FY 20	14/15	FY 2015/16 FY 2016/17					17/16	FY 2018/19		FY 2019/	/20	Grand	(Total
Londer	Number	Value	Number	Value	Number	Value	Number	Value	Number	Value	Number	Value	Number	Value		Value	Number	Value	Number	Value	Number Val		Number	Value	Number	
ADN AMRO Asset Based Finance N.V.	0	10	2	4 £4,225,000		£1,200,000	24	£2,000,000	21	£2,378,504	26	£3,165,000	15	£3,650,000	25	£5,217,500	57	7 £14,926,609	77	£20,241,056	74	120,047,315	14	£4,258,859	369	£82,311,844
Aindrie Savings Bank		03		1 £15,000	0	60	0	60	0	10	0	60		03		03	-	03 0	0	03		60	-	03	1	£15,000
Aldermore		03		0 00	0	60	0	60	0	10	0	60		03		03	-	03 0	0	03	4	£1,050,694		£1,773,908	12	£2,824,602
Allied Irish Bank (GB)		03		0 00	1	£700,000	0	60	0	10	0	60		03		03	-	03 0	0	03		03	-	03	1	£700,000
ART SHARE Limited		03		0 00	0	60	0	60	0	10	0	60		03		03	-	03 0	7	£245,000	18	£746,000	16	£733,500	41	£1,724,500
Bank of Baroda		03		1 1965,000	3	£925,000	0	60	0	10	0	60		03		03	-	03 0	0	03		60	-	03	6	£1,890,000
Bank of Cyprus UK		03		0 00	1	£25,000	0	60	0	10	0	60		03		03	-	03 0	0	03		60	-	03	1	£25,000
Sank of Ireland		03		2 £435,000		£230,000		20		03	2	£121,700	4	£175,462	7	£844,000		5 £410,000 9 £5.302.487	1	£140,000		£250,000		03	25	£2,606,162
Bank of Scotland		03	4	9 £11,614,750		£9,446,600	37	£5,297,130		£5,386,519	44	£6,176,576	37	£5,875,661	29	£3,599,165	21		19	£2,904,495		£3,082,375	20	£3,124,810	373	£61,810,567
Barclays Bank Pic	164	£7,956,700	1,34	£119,464,770	481	£46,949,479	335	£35,180,791		£41,724,704	355	£49,195,106	233	£35,147,662	234	£45,507,061	161	9 £33,686,290	185	£42,454,015		£36,510,338	105	£28,720,837	4,110	£523,517,758
BCRS Business Loans Ltd	٥	10		03	0	60	1	£50,000	11	£415,000	11	£309,600	10	£105,000	31	£1,105,000	5	1 £1,920,000	82	£3,393,500	69	£2,774,186	22	£4,113,800	355	
Bolton Business Ventures	٥	10	1	1 £257,950		£398,500	10	£165,000		£25,000		000,000		03		60		0 0	0	03		20	-	10	50	1906,450
Quainess Enterprise Fund		£7,800	2	7 £754,421	45	£1,351,968		£133,275		10		1100,000	10	£415,500	20	£611,163	143	2 £2,956,007	83	£2,558,439	93	£3,447,958	101	64,439,434	534	£16,775,973
Calverton Finance		03		0 00	0	60	0	60		10	0	60		03		03	-	03 0	0	03	4	£143,750	7	£365,000	11	£508,750
Capitalise Business Support Ltd		03		1 £10,000		£123,300	7	195,000		£187,600	0	60		03		03		1 655,715	4	£63,750		60	-	03	30	£515,165
Chydeodale Bank PLC	10	\$2,450,000	25	£70.547.145	174	642,177,180	130	\$27,489,127	36	\$7,591,555	21	£4.358.512	40	£13.014.729	27	65.251.000	21	9 (3.392.614	52	£8.811.100	30	£3.955.358	29	64.507.192	836	£194.555.512
Compass Business Finance				0 60	0	60		60				60		60		60		0 00	0	60	5	£306.571	40	£2.042.680	45	(2.349.251
Co-operative Bank				£1.040.000	0	60		£150,000		£995,000	1	£150,000		60		60		0 00	0	60		60		60	7	£2,315,000
County Asset Finance Limited				0 60	0	60		60	1	£100,000	2	\$200,000		(174.64)	7	£699,500	21	0 £1,729,475	21	£1,348,925		£1.662.250	9	£651.750	12	£6.568.540
Coventry & Warwickshire Reinvestment Trust Ltd				0 60	0	60		60				\$65,000	- 11	£447.000	9	£385,000	24	4 (593,600	25	£795,619	16	\$754,752	9	£304.600	97	£3.345.570
Danske Bank	۰			2 2960.000	2	£350,000		£110.000	3	£168,000	2	£202,500	1	£1.570.000		£1,400,000		1 (48.300	1	£940,000		60	3	£522.000	21	£5,500,800
OS, Business Finance	3	(20,400	4	5 (569.31)		£308.293	22	£313.093		£310,228	18	£313.000	25	£509.680	20	£331.606	14	4 (239.008	12	(300,500	13	£307.217	11	£229.900	226	(3,852,446
ELSECTED	۰			£136.000	26	£256.610	4	£35,500	6	£53,000	6	£43.000	6	£58,450	1	25,000		1 (25,000	0			60		60	63	(613.560
Enterprise Answers	۰			177500	16	431430		208500	13	368800	16	£395,500	10	341270.96		138100	12	2 383000	9	109000	14	691001	3	170000	115	3614101.96
Enterprise Loans East Midlands	۰			0 60		60		20		£243.000	43	£1.315.000	28	(733.500		£248.006	21	9 (538,000	26	£966,250	16	£593,000		60	147	£4.616.756
Entrust	۰			0 60		60		20	0		10	£198.500		03		60		0 50	0			60		60	10	£198.500
Fair Finance		60		0 60		60		60				50		60		50		0 50	0		9	£125.000		60	9	£125.000
Finance for Enterprise	۰			6 £429,000		£325,200	24	£672.500		£1,051,000		£1,602,500	94	£3.116.000		£3.421.500	95	5 64.898.500	86	£3.763.050	91	£4.204.000	92	66 236 700	700	£29,719,950
First Trust Bank	۰			6 £920,000		60	4	£269,000	s	£373,000	- 11	£1,005,000		£755.000	10	£729.000		1 (51.500	0			60		60	43	£4.102.500
Foundation East Ltd		£4,000		1 £27.000		60	7	£129.000		£222.500		50		03		60		0 50	0			60		60	19	£182.500
GC Business Finance (Previously BFS)	4	155000	1	941000	21	795000	17	548570	29	848500	36	£1.026.500	17	841000	27	1519850	43	1 2577000	29	2228000	3	180000	3	250000	252	11950420
Genesis Asset Finance Ltd	۰			0 60		60		20	0			50		03		60		0 50	0			60		6271.635		(271.635
Haydock Finance	۰			0 60		60		20	0			50		03		60		0 50	0			£25.149	s	£974.495	6	1999,844
Hitachi Capital (UK) pic	۰			0 60		60		20	0			50		03		60		0 00	4	£351,722	79	\$7,527,696	79	67.612.512	162	£15.491.930
HSSC UK Bank Pic	45	66,226,915	57	7 678,780,511	433	£59,840,949	441	£57,686,377	556	£69,940,846	426	£59.615.039	476	£70.010.951	503	£69.899.412	285	5 (50.483.163	323	649.024.346	305	£48.394.856	228	£31,926,403	4,705	£661.829.771
Hull Business Development Fund	۰			0 60		60		£114.639		£418.105		£278.487	10	£520.329	15	6657,973		7 £471.196	3	£177,500		60		60	61	£2.638.229
Lloyds Bank	170	(9.373.251	1.00	£119.774.100	1.404	£103.598.920	613	£49.883.534	293	£29.397.998	548	£52,901,379	264	£29,000,036	203	£22,756,750	171	9 620 323 080	144	620.097.522	145	£18.294.027	95	C11.483.234	5,943	£486.883.840
MDF - ESEM SBL LP	۰			0 60		60		20	0			50		03		60		0 00	0		10	6433,750	27	62 212 500	37	£2,646,250
MDF - WM SBLUP	۰			0 60		60		20	0			50		03		60		0 00	0		19	£676.500	15	£1.177.500	54	£1.854.000
Metro Bank	۰			0 60		60		20	1	£70,000	37	£6.819.930	43	ER 285 200	26	£3,795,300	17	7 £4.364.000		£1,998,000	7	£1.572.246	1	£150,000	142	£27,054,676
MSIF	۰			0 60		60		20	2	£230,000	7	£583,000	7	£590,000		£290,000		5 £495,000		(650.562	10	£665.000	3	£391.130	45	£3.894.691
ND. Fund Managers Ltd		117875.97				0						1 60						0 0							1	117875.97
Newable Business Loans Ltd				0 60	0	60		60				60	4	£270.000		60	50	0 (2.596,000	125	£8,310,899	62	£5.459.584	71	64.576.364	312	£21,212,847
NPIF - NW MF LP				0 60	0	60		60				60		60		60		0 50		60	19	£871.000	15	£999.000	14	£1,870,000
NPIF - YHTV MF LP				0 60	0	60		60				60		60		60		0 50		(250,000	24	(715.000	39	(1.355.500	71	(2.140.500
Robert Owen Community Bank Fund				0 60	0	60		60				60		60		60		0 50		60		£33,550		£248.230	- 11	(281.780
Royal Bank of Scotland Group	187	621,906,682	2.79			C183.448.868	1.206	£111.131.219	1,205	£119.158.437	1.166	£137,408,766	875	(83 329 661	155	£36,317,353	333	5 (33,939,656	327	£36.810.971	212	(27,499,117	179	£24.517.500	10.881	£1,134,891,793
Santander uk				G CB53.500		65,125,865	20	£5,130,204		£8.682,754	100	£19.475.188	55	£10.156.312	22	64.291.325		5 (1.717.138		£1,231,750		£493.493	10	£1,949,975	310	£59,107,505
Skipton Business Finance Ltd				£195.000	23	£1,091,500	30	£1.331.000	40	£2.126.500	27	£1.268.000	49	£1,869,000	62	\$2,637,000	- 61	6 (4.441.751	78	64.521.403	72	£4.216.093	70	£3.376.498	520	£27,073,747
SME				0 60	1	£25,000		60	1	£100,000		\$220,000		60		60		0 50		60		60		60		£145.000
State Securities pic				1 (50.00)		60		60				60		60		60		0 50		60		60		60	1	£50,000
SWIG Finance Ltd				2 (33.00)		£10,000		£18.500				60		(207.500		£200,000		2 (50,000		£363.000	17	£566.325	30	£1.307.071	68	(2.755.396
Tripdos Bank NV	1	£700,000		1 (350.00)		60		60	1	£25,500		60		60		60		0 50		60		60		60	5	(1,075,500
TSB Bank PLC			4	62.118.820		£1,330,913	19	£1,201,285		£451,500	6	£144.155		£40,000		\$30,000		0 50		60		60		60	120	(5.516.673
LHE Steel Enterprise Ltd		£25,000	2	£1,220,390	16	£815.000	19	£1,499,925	22	£1.012.000	. 14	£817.000	15	£845.000	10	£545,000		1 £740,000	1	£150,000		£100.000	1	ERS.000	115	£7,854,315
Ultimate Invoice Finance Limited				0 60	0	60		60			7	\$209,000		£16.168		60		0 50		60		60		60	10	(225.168
Unity Trust Bank ok				1 (500.00)		60		60				60		£500,000		\$1,200,000		0 50		60		60		60	5	£2,300,000
Whitesway Laidlaw Bank Ltd				1 (80.00)	0	60		60				1 60		60		60		0 00	0	60		60		60	1	£80,000
Grand Total	590	648,943,624	7.18	2726.967.766	4.685	6461,290,574	2.998	£300,863,170	2,799	(294,056,551	3.221	£350,042,938	2.361	(273.171.715	1.750	6216.543.765	1.783	5 (203.354.092	1.766	6215.402.373	1,644 6	198.415.549	1.463	£157.101.518	32,245	G.456.153.629